

EXTERNAL SYSTEMS USA, INC.

LINKING YOUR BUSINESS TOGETHER

Addison-based External Systems USA, Inc. operates as a specialist in network integration and outsourcing. Offering turnkey solutions, the company provides professional consultation, design implementation and support for every aspect of a company's networking or outsourcing needs.

"Weaving hardware, software and communications together, External Systems understands that corporate success relies on linking a business together through the steadfast communication of different offices," said C. Michael Dobey, CEO of External Systems.

"External Systems is an unusual mix of extremely good service and competence with a small company style."

Karl Stockbridge,

CEO,

Newbasis

(an international enclosure company),

Riverside, CA

SERVICES

Underscoring the company's enduring success is External Systems' excellent project management, seasoned expertise, prompt timeliness and innovative solutions. Businesses of all sizes can receive Internet connectivity and applications when partnered with External Systems. The staff utilizes remote telephone support, remote access diagnostics and on-site support for clients.

External Systems' highly experienced technical staff consults with clients about laying out enterprise-wide network resources to include functions such as: NOS domain designs, protocol design, application infrastructure and file/print server infrastructure designs.

BUSINESS PARTNERSHIPS

"Networking and outsourcing are not specific to any one industry and so we cross all industries," said Dobey. External Systems caters to clients in the fields of manufacturing, financial services, schools, petroleum and much more. Dobey continued, "We service clients' offices from coast to coast and we do most of it from our office." "Separately, we are often called upon by investors who want us to validate the technology they are reviewing."

"We wanted dependable, professional and on-time network support and we found it in External Systems. Its staff has been extremely valuable in assisting us on a short notice and after hours."

Carolyn Squires-Hughes,

President,

Your Employment Service,

North Little Rock, AR

FUTURE

Accommodating increasing growth and demand, External Systems is planning a second Texas office. "We were very fortunate to experience growth in 2000 and forecast 2001 to be even better," said Dobey.

BACKGROUND

Relocated from southern California in July 1999, External Systems was originally owned by Echo Rock Ventures. Dobey was the inspiration for creating External Systems, while he was Executive VP/CIO of Quikset, an Echo Rock subsidiary. When Echo Rock decided to reorganize its subsidiaries in early 2000, External Systems' purchase was orchestrated by Dobey who developed its new



"External Systems did an outstanding job in designing and installing our network within budget and on-time. They were able to provide us with some features that we would otherwise not have been able to afford."

Robert Southerland,

President,

Community National Bank,

Midland, TX

corporate structure. Dobey commented "In order to grow External Systems, I decided to capitalize on its strength in networking, outsourcing and project management. In addition, we stress re-certification and training for all our staff." Dobey brings 30 years of I.T. experience, including numerous awards and recognitions for outstanding performance and quality.

For more information about External Systems visit www.extsys.com or call 972-381-1177. ■